Dear Members of the House/Senate Budget Committee:

As the Budget Committees develop and consider budget proposals for the year, we respectfully **urge you to protect crop insurance** and recognize its central importance to farmers, lenders and all of rural America.

The 2014 Farm Bill made a multitude of cuts to the farm safety net. In addition to these cuts, the Congressional Budget Office (CBO) is now projecting that crop insurance will come in more than \$20 billion under budget as compared to the costs projected at the time of passage of the 2014 Farm Bill. However, an overreliance on savings from the agriculture community in the future will greatly undermine rural economies that have faced an almost 50% decline times circumstances, it is federal crop insurance that offers lenders the assurances they need to continue to provide capital to America's hard-working farmers and ranchers.

The 2014 Farm Bill placed greater emphasis on risk management than previous farm bills and in doing so protects the interests of the American taxpayer. Farmers spend \$3.5 to \$4 billion per year of their own money to purchase insurance from the private sector. On average, farmers also must incur losses of almost 30 percent before their insurance coverage pays an indemnity.

Crop insurance allows producers to customize their policies to their individual farm and financial needs. Federal crop insurance is based on fundamental market principles, which means high risk areas and high value crops pay higher premiums for insurance. This emphasis on crop insurance and risk management has replaced the constant demand for ad hoc disaster assistance, which is subject to the whim of Washington, is paid for entirely by the taxpayer, and is not delivered in a timely manner.

All told, the 2014 Farm Bill is a careful balance of priorities and should not be reopened before its expiration in 2018 to achieve additional budget savings. Moreover, even in the context of the 2018 Farm Bill, cuts to crop insurance during this difficult time for rural America should be avoided. Farmers and lawmakers agree that crop insurance is a linchpin of the farm safety net and is crucial to the economic security of rural America. We urge you to oppose cuts to crop insurance during this year's budget process.

Sincerely,

American Agri-Women American Association of Crop Insurers American Bankers Association American Farm Bureau Federation American Farmland Trust American Insurance Association American Malting Barley Association American Seed Trade Association American Sesame Growers Association

American Society of Farm Managers and Rural Appraisers American Soybean Association American Sugar Alliance American Sugarbeet Growers Association Association of Equipment Manufacturers Association of Fish and Wildlife Agencies California Association of Winegrape Growers **Corn Refiners Association** Crop Insurance and Reinsurance Bureau **Crop Insurance Professionals Association Ducks Unlimited** Farm Credit Council Florida Sugar Cane League Independent Community Bankers of America Independent Insurance Agents & Brokers of America National Association of Mutual Insurance Companies National Association of Professional Insurance Agents National Association of State Departments of Agriculture National Association of Wheat Growers National Barley Growers Association National Corn Growers Association National Cotton Council National Council of Farmer Cooperatives National Farmers Union National Grain and Feed Association National Oilseed Processors Association National Peach Council National Potato Council National Rural Lenders Association National Sorghum Producers National Sunflower Association National Young Farmers Coalition Panhandle Peanut Growers Association **Pheasants Forever Quail Forever Reinsurance Association of America Rio Grande Valley Sugar Growers** Rural & Agriculture Council of America Southern Peanut Farmers Federation Specialty Crop Farm Bill Alliance Theodore Roosevelt Conservation Partnership United Fresh Produce Association US Apple Association

US Canola Association US Dry Bean Council US Rice Producers Association USA Dry Pea & Lentil Council USA Rice Western Peanut Growers Association Wildlife Mississippi

Dear Members of the House/Senate Appropriations Committee:

As the Appropriations Committees consider annual spending bills, we respectfully urge you to protect crop insurance and recognize its central importance to farmers, lenders and all of rural America.

The 2014 Farm Bill made a multitude of cuts to the farm safety net. In addition to these cuts, the Congressional Budget Office (CBO) is now projecting that crop insurance will come in more than \$20 billion under budget as compared to the costs projected at the time of passage of the 2014 Farm Bill. However, an overreliance on savings from the agriculture community in the future will greatly undermine rural economies that have faced an almost 50% decline in net farm income from over the past three years. In these challenging economic times, it is federal crop insurance that offers lenders the assurances they need to continue to provide capital to America's hard-working farmers and ranchers.

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All told, the 2014 Farm Bill is a careful balance of priorities and should not be reopened before its expiration in 2018 to achieve additional budget savings. Moreover, even in the context of the 2018 Farm Bill, cuts to crop insurance during this difficult time for rural America should be avoided. Farmers and lawmakers agree that crop insurance is a linchpin of the farm safety net and is crucial to the economic security of rural America. We urge you to oppose cuts to crop insurance during this year's appropriations processes.

Sincerely,

American Agri-Women American Association of Crop Insurers American Bankers Association American Farm Bureau Federation American Farmland Trust American Insurance Association American Malting Barley Association American Seed Trade Association American Sesame Growers Association American Society of Farm Managers and Rural Appraisers American Soybean Association American Sugar Alliance American Sugarbeet Growers Association Association of Equipment Manufacturers Association of Fish and Wildlife Agencies California Association of Winegrape Growers **Corn Refiners Association** Crop Insurance and Reinsurance Bureau **Crop Insurance Professionals Association** Ducks Unlimited Farm Credit Council Florida Sugar Cane League Independent Community Bankers of America Independent Insurance Agents & Brokers of America National Association of Mutual Insurance Companies National Association of Professional Insurance Agents National Association of State Departments of Agriculture National Association of Wheat Growers National Barley Growers Association National Corn Growers Association National Cotton Council National Council of Farmer Cooperatives National Farmers Union National Grain and Feed Association National Oilseed Processors Association National Peach Council National Potato Council National Rural Lenders Association National Sorghum Producers National Sunflower Association National Young Farmers Coalition Panhandle Peanut Growers Association Pheasants Forever **Quail Forever Reinsurance Association of America Rio Grande Valley Sugar Growers** Rural & Agriculture Council of America Southern Peanut Farmers Federation Specialty Crop Farm Bill Alliance Theodore Roosevelt Conservation Partnership United Fresh Produce Association

US Apple Association US Canola Association US Dry Bean Council US Rice Producers Association USA Dry Pea & Lentil Council USA Rice Western Peanut Growers Association Wildlife Mississippi

Dear Secretary-Designate Perdue:

Congratulations on your nomination to serve as the 31<sup>st</sup> Secretary of Agriculture. We look forward to working with you to address the many challenges and opportunities facing rural America, and we would like to take this opportunity to remind you of the importance of crop insurance to rural economies.

The 2014 Farm Bill made a multitude of cuts to the farm safety net. In addition to these cuts, the Congressional Budget Office (CBO) is now projecting that crop insurance will come in more than \$20 billion under budget as compared to the costs projected at the time of passage of the 2014 Farm Bill. However, an overreliance on savings from the agriculture community in the future will greatly undermine rural economies that have faced an almost 50% decline in net farm income from over the past three years. In these challenging economic times, it is federal crop insurance that offers lenders the assurances they need to continue to provide capital to America's hard-working farmers and ranchers.

The 2014 Farm Bill placed greater emphasis on risk management than previous farm bills and in doing so protects the interests of the American taxpayer. Farmers spend approximately \$3.5 to \$4 billion per year of their own money to purchase insurance from the private sector. On average, farmers also must incur losses of almost 30 percent before their insurance coverage pays an indemnity.

Crop insurance allows producers to customize their policies to their individual farm and financial needs. Federal crop insurance is based on fundamental market principles, which means high risk areas and high value crops pay higher premiums for insurance. This emphasis on crop insurance and risk management has replaced the constant demand for ad hoc disaster assistance, which is subject to the whim of Washington, is paid for entirely by the taxpayer, and is not delivered in a timely manner.

All told, the 2014 Farm Bill is a careful balance of priorities and should not be reopened before its expiration in 2018 to achieve additional budget savings. Moreover, even in the 2018 Farm Bill, cuts to crop insurance during this difficult time for rural America should be viewed avoided. Farmers and lawmakers agree that crop insurance is a linchpin of the farm safety net and is crucial to the economic security of rural America. We urge you to continue to be a voice for America's farmers and ranchers and oppose cuts to crop insurance during budget discussions as well as during the 2018 Farm Bill process.

Sincerely,

American Agri-Women American Association of Crop Insurers American Bankers Association American Farm Bureau Federation American Farmland Trust

- American Insurance Association
- American Malting Barley Association
- American Seed Trade Association
- American Sesame Growers Association
- American Society of Farm Managers and Rural Appraisers
- American Soybean Association
- American Sugar Alliance
- American Sugarbeet Growers Association
- Association of Equipment Manufacturers
- Association of Fish and Wildlife Agencies
- California Association of Winegrape Growers
- **Corn Refiners Association**
- Crop Insurance and Reinsurance Bureau
- Crop Insurance Professionals Association
- **Ducks Unlimited**
- Farm Credit Council
- Florida Sugar Cane League
- Independent Community Bankers of America
- Independent Insurance Agents & Brokers of America
- National Association of Mutual Insurance Companies
- National Association of Professional Insurance Agents
- National Association of State Departments of Agriculture
- National Association of Wheat Growers
- National Barley Growers Association
- National Corn Growers Association
- National Cotton Council
- National Council of Farmer Cooperatives
- National Farmers Union
- National Grain and Feed Association
- National Oilseed Processors Association
- National Peach Council
- National Potato Council
- National Rural Lenders Association
- **National Sorghum Producers**
- National Sunflower Association
- National Young Farmers Coalition
- Panhandle Peanut Growers Association
- Pheasants Forever
- **Quail Forever**
- Reinsurance Association of America
- Rio Grande Valley Sugar Growers
- Rural & Agriculture Council of America
- Southern Peanut Farmers Federation

Specialty Crop Farm Bill Alliance Theodore Roosevelt Conservation Partnership United Fresh Produce Association US Apple Association US Canola Association US Dry Bean Council US Rice Producers Association USA Dry Pea & Lentil Council USA Rice Western Peanut Growers Association Wildlife Mississippi

Dear Director Mulvaney:

Congratulations on your confirmation to serve as the Director of the Office of Management and Budget. We look forward to working with you in your new role, and as we approach budget season, we would like to take this opportunity to remind you of the importance of crop insurance to rural economies.

The 2014 Farm Bill made a multitude of cuts to the farm safety net. In addition to these cuts, the Congressional Budget Office (CBO) is now projecting that crop insurance will come in more than \$20 billion under budget as compared to the costs projected at the time of passage of the 2014 Farm Bill. However, an overreliance on savings from the agriculture community in the future will greatly undermine rural economies that have faced an almost 50% decline in net farm income from over the past three years. In these challenging economic times, it is federal crop insurance that offers lenders the assurances they need to continue to provide capital to America's hard-working farmers and ranchers.

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Farmers and lawmakers agree that crop insurance is a linchpin of the farm safety net and is crucial to the economic security of rural America. We urge you to break with a tradition set by the previous Administration and to avoid cuts to crop insurance during budget discussions.

Sincerely,

American Agri-Women American Association of Crop Insurers American Bankers Association American Farm Bureau Federation American Farmland Trust American Insurance Association American Malting Barley Association American Seed Trade Association American Sesame Growers Association American Society of Farm Managers and Rural Appraisers American Soybean Association American Sugar Alliance American Sugarbeet Growers Association Association of Equipment Manufacturers Association of Fish and Wildlife Agencies California Association of Winegrape Growers **Corn Refiners Association** Crop Insurance and Reinsurance Bureau **Crop Insurance Professionals Association** Ducks Unlimited Farm Credit Council Florida Sugar Cane League Independent Community Bankers of America Independent Insurance Agents & Brokers of America National Association of Mutual Insurance Companies National Association of Professional Insurance Agents National Association of State Departments of Agriculture National Association of Wheat Growers National Barley Growers Association National Corn Growers Association National Cotton Council National Council of Farmer Cooperatives National Farmers Union National Grain and Feed Association National Oilseed Processors Association National Peach Council National Potato Council National Rural Lenders Association National Sorghum Producers National Sunflower Association National Young Farmers Coalition Panhandle Peanut Growers Association Pheasants Forever **Quail Forever Reinsurance Association of America Rio Grande Valley Sugar Growers Rural & Agriculture Council of America** Southern Peanut Farmers Federation Specialty Crop Farm Bill Alliance Theodore Roosevelt Conservation Partnership United Fresh Produce Association

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